

**Faculty of Computers and Information Technology**

**E-business and Digital Firms**

**Information :**

**Course Code :** IS463

**Level :** Undergraduate

**Course Hours :** 3.00- Hours

**Department :** Department of Information Systems

**Area Of Study :**

- Apply the basic concepts and theories of E-business and E-commerce
- Combine and evaluate different tools and facilities for E-commerce
- Use modern techniques, up to date methods and tools for managing digital firms
- Demonstrate professional responsibilities, ethical, cultural and societal aspects for e-commerce
- Deal with the individual, social, environmental, organizational and economic implications of the application of digital enterprises
- Own the needed knowledge and skills in the new digital market
- Understand fundamentals of Systems Development Life Cycle (SDLC), information networks, information security, e-commerce, crisis management, and other evolutionary aspects of IS
- Use and adopt the appropriate knowledge and skills base to pursue a career managing and developing information systems in a contemporary business context
- Understand the operational, strategic and practical issues in information systems currently relevant to small, medium and large enterprises

**Description :**

This subject provides a detailed overview of the concepts and processes used in doing business electronically. This will include information exchange processes (EDI) and inter- and intra-organizational communications; electronic exchange and business including EFT, smart cards and electronic money; security issues and networks; internets, intranets and extranets; business models and e-commerce; the internet customer and marketing; economics and e-commerce; taxation, business and exchange issues in e-commerce; legal and ethical issues in e-commerce. Students will receive experience in using and adapting existing www and electronic commerce software in developing applications of e-commerce in real-world contexts

**Course outcomes :**

**a.Knowledge and Understanding: :**

- |     |                                                                            |
|-----|----------------------------------------------------------------------------|
| 1 - | Identify the up to date technologies used to support E-business            |
| 2 - | Identify the principles of economics and management of digital enterprises |
| 3 - | Describe e-commerce systems                                                |

**b.Intellectual Skills: :**

- |     |                                                                           |
|-----|---------------------------------------------------------------------------|
| 1 - | Test and evaluate the functionality of E-commerce and digital enterprises |
| 2 - | Demonstrate the role of modern IS in the society                          |
| 3 - | Predict innovative techniques for digital marketing                       |

**c.Professional and Practical Skills: :**

- |     |                                                                           |
|-----|---------------------------------------------------------------------------|
| 1 - | Analyze, design, implement, test, maintain and manage electronic services |
| 2 - | Design some effective methods for securing payments                       |

- 3 - Use Web-based systems effectively for marketing and advertising

**d.General and Transferable Skills :**

- 1 - Work in a team effectively and efficiently considering time and stress management
- 2 - Apply communication skills and techniques in presentations using various methods and tools
- 3 - Apply quantitative methods and skills in understanding and presenting cases

**ABET Course outcomes :**

- 1 - Apply the basic concepts and theories of E-business and E-commerce
- 2 - Combine and evaluate different tools and facilities for E-commerce
- 3 - Use modern techniques, up to date methods and tools for managing digital firms
- 4 - Demonstrate professional responsibilities, ethical, cultural and societal aspects for e-commerce
- 5 - Deal with the individual, social, environmental, organizational, and economic implications of the application of digital enterprises
- 6 - Understand fundamentals of Systems Development Life Cycle (SDLC), information networks, information security, e-commerce, crisis management, and other evolutionary aspects of Information Systems
- 7 - Understand the operational, strategic, and practical issues of information systems currently relevant to small, medium and large enterprises

**Course Topic And Contents :**

Topic	No. of hours	Lecture	Tutorial / Practical
Introduction to E-business and Digital Firm	4	2	2
E-Commerce Business Models and Concepts	4	2	2
E-Commerce Infrastructure: The Internet, Web, Databases and Mobile Platform	4	2	2
Building an E-Commerce Presence: Websites, Mobile Sites, and Apps	4	2	2
E-Commerce Security and Payment Systems	4	2	2
E-Commerce Marketing and Advertising Concepts	4	2	2
Social, Mobile, and Local Marketing	4	2	2
Online Retail, Content and Services	4	2	2
Mid-Term Exam	2		
Social Networks, Auctions, and Portals	4	2	2
B2b E-Commerce: Supply Chain Management and Collaborative Commerce	4	2	2
B2b E-Commerce: Enterprise Resource Planning	4	2	2
Presentation/Discussion of Case Studies	4	2	2
Final Exam	2		

**Teaching And Learning Methodologies :**

Interactive Lectures including Discussions

Practical Lab Sessions

Reading Materials

Online Material

Self-Study / Project

Case Studies

Presentations

Problem Solving

**Course Assessment :**

Methods of assessment	Relative weight %	Week No	Assess What
Assignments	5.00	4	
Final Exam	40.00	14	
Midterm Exam (s)	20.00	9	
Others (Participations)	5.00		
Presentations	5.00		
Quizzes	10.00	5	
Team Work Projects	15.00	12	

**Course Notes :**

An Electronic form of the Course Notes and all the slides of the Lectures is available on the Students Learning Management System (Moodle)

**Recommended books :**

Kenneth C. Laudon and Jane P. Laudon, Management Information Systems: Managing the Digital Firm, 15th edition, 2018, PEARSON, ISBN: 978- 0134639710  
 Paul Bocij, Andrew Greasley and Simon Hickie, Business Information Systems: Technology, Development and Management for the E-Business, 5th edition, 2014, PEARSON  
 ISBN: 978- 0273736455

**Web Sites :**

[www.ekb.eg](http://www.ekb.eg)